

## Message Text

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PAGE 01 DOHA 01099 260524Z  
ACTION NEA-10

INFO OCT-01 AF-10 EUR-12 ISO-00 EB-08 CIAE-00 INR-07  
NSAE-00 STR-05 TRSE-00 /053 W  
-----022613 260529Z /12

R 251055Z SEP 77  
FM AMEMBASSY DOHA  
TO SECSTATE WASHDC 2970  
INFO USDOC WASHDC  
AMEMBASSY ABU DHABI  
AMEMBASSY ALGIERS  
AMEMBASSY AMMAN  
AMEMBASSY ATHENS  
USINT BAGHDAD  
AMEMBASSY BONN  
AMEMBASSY CAIRO  
AMEMBASSY DAMASCUS  
AMCONSUL DHAHRAN  
AMEMBASSY JIDDA  
AMEMBASSY KHARTOUM  
AMEMBASSY LONDON  
AOEMBASSY MANAMA 1187  
AMEMBASSY MUSCAT  
AMEMBASSY PARIS  
AMEMBASSY RABAT  
AMEMBASSY SANA  
AMEMBASSY TEHRAN  
AMEMBASSY TEL AVIV  
AMEMBASSY TRIPOLI

C O N F I D E N T I A L DOHA 1099

DEPT ALSO FOR NEA/ARP

USDOC FOR CAGNE

ABUD DHABI PASS DUBAI  
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ATHENS FOR RTDO

TEHRAN FOR RTDC

E.O. 11652: GDS  
TAGS: ETRD, BEXP, QA

SUBJECT: BOYCOTT--REMOVAL OF RESTRICTIONS ON REPORTING BUSINESS  
OPPORTUNITIES

REF: (A) BAGHDAD 1618; (B) KUWAIT 5172; (C) KUWAIT 5265

1. SUMMARY: ALTHOUGH NOT FACED WITH PROBLEMS OUTLINED  
IN REFTELS, EMBASSY DOHA ENDORSES RECOMMENDATIONS THAT  
REPORTING OF TRADE OPPORTUNITIES CONTAINING BOYCOTT  
PROVISIONS BE PERMITTED. END SUMMARY.

2. INFORMATION ON TRADE OPPORTUNITIES AND FORTHCOMING

TENDERS IN DOHA ROUTINELY DEVOID OF BOYCOTT PROVISIONS,  
BUT WE SEE VALUE OF REPORTING OPPORTUNITIES EVEN IF  
BOYCOTT PROVISIONS INCLUDED. FIRSTLY, PROVISIONS NOW  
ARE APPARENTLY EASILY REMOVED BY TIME OF FINAL CONTRACT  
SIGNING. SECONDLY, U.S. MARKET POSITION CAN BE IMPROVED  
BY WINNING CONTRACTS WHICH OTHERWISE WOULD BE LOST BY  
DEFAULT. THIRDLY, AND MOST IMPORTANTLY, EXPERIENCE  
OF SEEING BOYCOTT CLAUSES REMOVED DURING NEGOTIATIONS  
COULD WELL DISCOURAGE INCLUDING OF BOYCOTT CLAUSES IN

INITIAL NOTICE OF TRADE OPPORTUNITIES AND CALLS FOR  
TENDER.  
KILLGORE  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REGULATIONS, BOYCOTTS, INVESTMENT OPPORTUNITIES, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 25-Sep-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977DOHA01099  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770349-0590  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 57cb2a3e-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BAGHDAD 1618, 77 KUWAIT 5172, 77 KUWAIT 5265  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 18-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1141908  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BOYCOTT--REMOVAL OF RESTRICTIONS ON REPORTING BUSINESS OPPORTUNITIES  
**TAGS:** ETRD, BEXP, QA  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009